

OMNI™



**Award winning, High Quality, Sustainable &
Non-GMO Plant-based Protein Solutions**

Retail & Food Service Presentation

8 May 2023



Entyce Food Ingredients Pty Ltd is OmniFoods' Exclusive Import Distributor for Australia & New Zealand

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Global Plant-based Trends

Natural Sensory Appeal for Plant-Based Fish Alternatives



25% consumers globally follows a flexitarian diet in 2022.



Consumers' top reasons behind considering plant-based alternatives are related to health: both **personal** and **planetary**.



29% of UK consumers reported stopping eating fish/shellfish due to sustainability concerns



Sources:
[Natural Sensory Appeal for Plant-Based Fish Alternatives](#)

Global Plant-based Trends & Industry Best Practices



veconomist
- the vegan business magazine -

Gastronomy & Catering

Wagamama Confirms 50% of Menu Will Be Plant-Based By October

September 9, 2021

Gastronomy & Catering



green queen

IKEA Pledge: 50% Of Its Restaurant Dishes Will Be Plant-Based By 2025

By: Sally Ho | VEGAN | FUTURE FOODS | GREEN BUSINESS

Published on Nov 26, 2020 | Last updated Nov 26, 2020



green queen

Qatar Airways Now Serving 100% Vegan Range Of Gourmet Dishes On Flights



"We are delighted to incorporate a vegan main course choice to our on-board menu, offering our passengers yet another lifestyle choice that redefines the expectations from a five-star airline."

Mr. Akbar Al Baker
Group Chief Executive

"These new options are one part of Delta's broader mission to promote a wellness-focused travel journey."

Kristen Manion Taylor
Senior Vice President of Inflight Service



NEWS Delta adds 5 new vegetarian meals to its inflight menu

green queen

Plant-Based Pioneer: Tesco Pledges 300% Sales Increase For Meat Alternatives Within 5 Years

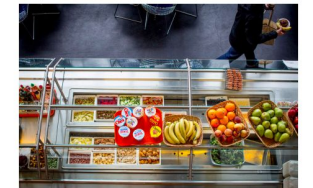
By: Sally Ho | VEGAN | ALT PROTEIN | FOOD & NUTRITION

Published on Oct 6, 2020 | Last updated Oct 6, 2020



CAMPUS & COMMUNITY

Harvard to cut food-related greenhouse gas emissions



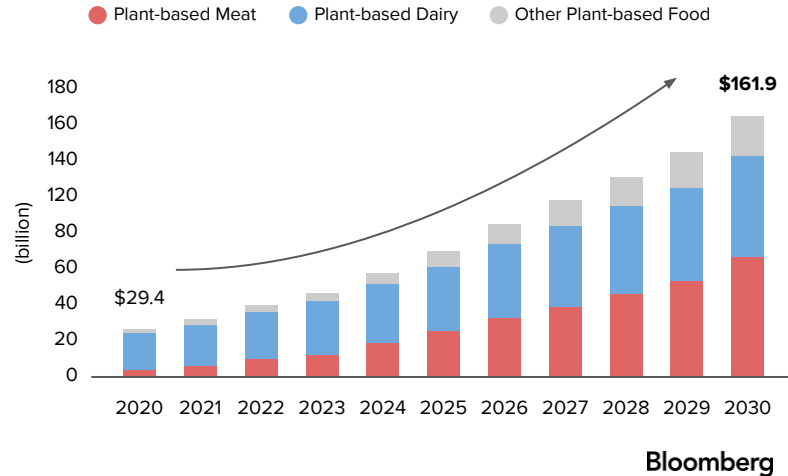
Rose Lincoln/Harvard Staff Photographer

Plant-based Foods Poised for Explosive Growth

The plant-based foods market could make up to 7.7% of the global protein market by 2030

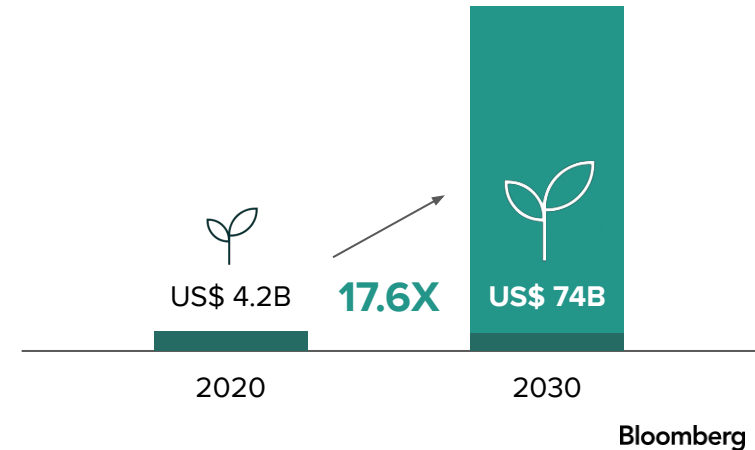
Global Plant-based Food Market

Plant-based food market to hit **US\$ 162 Billion** in next decade, projects Bloomberg Intelligence



Global Plant-based Meat Market

Major drivers of plant-based meat growth include increased awareness of health & sustainability benefits



Sources:
[Plant-based Foods Market to Hit \\$162 Billion in Next Decade, Projects Bloomberg Intelligence](#)

Eco-friendly Menu Choices

Sustainability aspect of food choices is key to persuading diners to opt for low-carbon plant-based meals. Omni is the food innovation arm under Green Monday, a platform to mobilize people towards sustainable plant-based diet.

Your Impact of Going Green a Year



Green Monday Contributes on 13 SDGs



Sources:
[Sustainability Messaging on Menus Promote Plant-Based Food Choices, Multiple Studies Agree](#)

Why OMNI?

HEALTH & ENVIRONMENTAL CONSUMER DEMANDS



MORE PLANTS. MORE CUSTOMERS.

60% of global consumers eat meat-free meals once a week and 51% of regular meat-eaters planned to reduce or eliminate meat in 2021. Create more buzz and grow revenue for your business by offering delicious plant-based options



CLEAN PROTEIN. NON-GMO.

Our signature blend of **Non-GMO soy, pea and rice protein, and shiitake mushrooms** delivers tons of clean plant protein that's free of antibiotics and hormones—with zero cholesterol and low saturated fat, and fewer calories than pork or fish



CRUELTY FREE



NO-ADDED HORMONES



NO-ADDED ANTIBIOTICS



NON-GMO



VEGAN



BUDDHIST FRIENDLY



MERCURY FREE



KEY QUALITY ASSURANCE CERTIFICATIONS



Why OMNI?



OPPORTUNITY

OMNI range as a low/no trans fat plant protein ingredient for healthier meal options.

WHY?

Consumers across generational spectrum are demanding superior tasting alternative plant proteins that are healthy, enviro friendly and not derived from animals.

CHALLENGE

Accessing premium plant protein ingredients with same/superior taste, texture and pricing compared to animal products that are proven consumer winners.

SOLUTION

ENTYCE competitively offers the leading international plant protein brand OMNI for exclusive sale in Australia/New Zealand retail, food service/industrial markets.



Our Point of Difference



Experienced R&D team based in Canada

Seasoned R&D team with more than 25 years of experience in the plant-based food industry and expertise in both Western taste profiles and Asian eating habits.

Award-winning Taste & Quality

Omni Mince & Omni Luncheon win 'Great Taste Award' in 2021, and Omni Golden Fillet wins 'Silver Quality Award 2022' by Monde Selection and named 'Best Vegan Fish Dish' by PETA.

Product Innovations

As the #1 plant-based meat in Asia, OMNI offers a full line of protein solutions from pork, seafood, beef to appetizers. We create the world's first vegan pork mince and luncheon meat.

Patented Food Technology

OmniNano Vegan Fat™ is our latest patented food technology that mimics the mouth-coating texture and gradual melting behavior of animal fats, imparting our plant-based meats a rich, fatty mouthfeel by locking in juices and flavors during heating.

Own Production in Asia

OMNI has its own production lines and plants in Asia that have been purpose built to cater for massive Global scaling potential, with fully automated production lines dedicated for clean vegan production.



GLOBAL BRAND CREDENTIALS-FOOD SERVICE



Foodservice

Partners' Feedbacks



"As a customer-obsessed brand we always strive to bring exciting and innovative menu items to the table. We are very proud to partner with Green Monday, a pioneer of plant-based foods in Asia, to offer our customers quality, non-GMO gourmet options at McDonald's."

Randy Lai, CEO of McDonald's HK



"We wanted to both surprise and delight our vegan fans, while also empowering our meat-loving guests to give plants a go this Veganuary."

Chef Steve Mangleshot, Global Chef & Brand Ambassador of Wagamama UK



500 free Omni Ocean Burger giveaways ALL GONE IN 6 MINS.

"Omni Ocean Burger is the most realistic Fish burger on the market."

Oowee Vegan UK



"This partnership with OmniFoods is very exciting as we continue to find more plant-based alternatives that can be added to our customers' favorite bowls at Pokeworks."

Pokeworks US



"I see our plant-based meat products as a supplement to our existing menu items, not as a replacement."

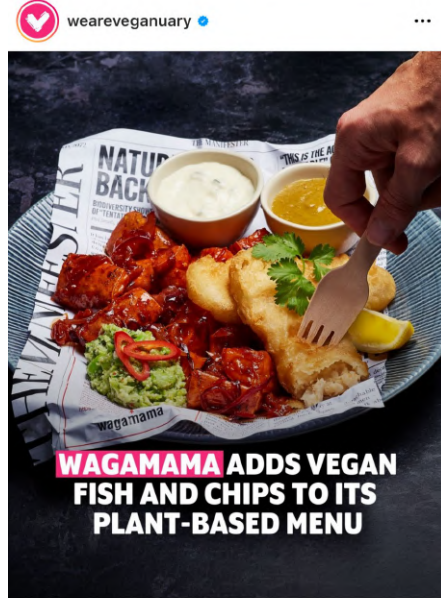
Michelin Chef Markus Zuck, Executive Chef of Grand Hyatt Erawan Bangkok

Wagamama UK Launch

Wagamama adds vegan fish & chips to its plant-based menu



15,581 views · Liked by jjen_ng
wagamama_uk hot off the press. our veganuary exclusive is anything but traditional... more
View all 156 comments



7,103 likes
weareveganuary IT'S OFFICIAL - vegan fish and chips is coming to Wagamama! And in true British fashion, it's even served in newspaper. 🥰👏... more



Retail Distribution

Global Coverage



The German Diplomatic Missions hosted the 'More than a Market Forum'... We were invited to share more about our OmniPork products at the event to contribute to raising awareness on sustainability in food production.

ALDI China



OMNI™ To know more about us

Omni Milestone Video ([Dropbox Link](#))



OmniSeafood Brand Video ([Dropbox Link](#))



OMNI™

**ASIA'S LEADING
PLANT-BASED
MEAT BRAND.**





(per 100g)	Omni Mince	Omni Luncheon	Omni Strips
Energy	64 kcal	199 kcal	122 kcal
Protein	12.2g	12.7g	18.6g
Trans Fat	0 mg	0 mg	0 mg
Cholesterol	0 mg	0 mg	0 mg
Fiber	3.8g	4g	5.1g



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NON-GMO



NO-ADDED HORMONES



NO ADDED ANTIBIOTICS



OMNI PORK-STYLE MINCE

↓ 70%
CALORIES*

↓ 95%
FAT*

Protein Blend: Non-GMO Soy, Pea, Rice, Shiitake Mushroom

	Pack Weight	Pack Size (mm)	Pieces/Carton	Carton Size (mm)
Foodservice	1 kg	L240 x W170	6	L360 x W295 x H100
Retail	230 g	L240 x W170	16	L321 x W226 x H138



OMNI LUNCHEON

↓ 48%
CALORIES**

↓ 67%
FAT**

Protein Blend: Non-GMO Soy, Wheat

	Pieces /Pack	Pack Weight	Pack Size (mm)	Packs /Carton	Carton Size (mm)
Foodservice	20	800 g	L240 x W98 x H58	10	L540 x W240 x H120
Retail	6	240 g	L255 x W200	16	L384 x W250 x H128



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HORMONES



NO ADDED
ANTIBIOTICS



OMNI STRIPS

↓ 48%
CALORIES#

↓ 76%
FAT#

Protein Blend: Non-GMO Soy

	Pack Weight	Pack Size (mm)	Pieces/Carton	Carton Size (mm)
Foodservice	650 g	L355 x W240	10	L421 x W323 x H135
Retail	170 g	L225 x W160	16	L384 x W250 x H98

*This is a comparison between Omni Pork Ground and ground pork. 100g uncooked, Omni Pork Ground contains 65 kcal and 0.8g fat; ground pork (84% lean) contains 218 kcal and 18g fat. (ref.: USDA)

**This is a comparison between Omni Luncheon and canned pork luncheon. 100g uncooked Omni Luncheon contains 175 kcal and 10g fat; canned pork luncheon contains 334 kcal and 30.3g fat. (ref.: USDA)

#This is a comparison between Omni Strips and pork shoulder. 100g uncooked, Omni Strips contains 122 kcal and 4.4g fat; pork shoulder with separable lean and fat meat contains 236 kcal and 18g fat. (ref.: USDA)



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FREE



NON-GMO



NO-ADDED
HORMONES



NO ADDED
ANTIBIOTICS

An aerial photograph of the ocean with white-capped waves breaking against a dark teal background. The text is overlaid on this image.

INTRODUCING

OMNI SEAFOOD

[100% plant-based]

FACTS

3.9 billion acres of seafloor are lost every year due to trawling.

80% of the world's fish stocks are already fully exploited.

90% of the world's large fish have been wiped out by fishing.

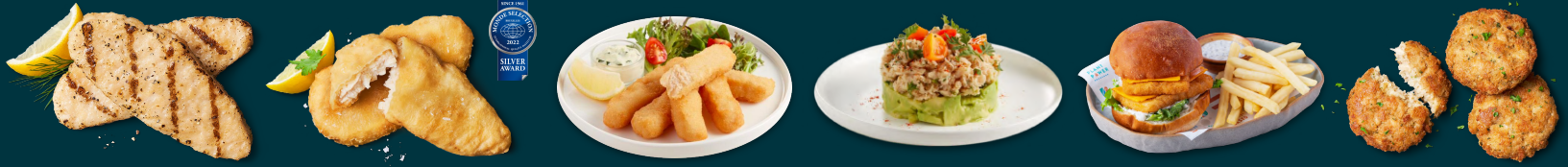
25% of GHS emissions is absorbed by oceans.

50% of oxygen we breathe is generated by oceans.

70% of all the chemicals developed since the industrial revolution are found in dish.

Fishless Ocean by 2048.

OUR PREMIUM LINE OF PLANT-BASED SEAFOOD



(per 100g)	Omni Classic Fillet	Omni Golden Fillet	Ocean Finger	OmniTuna	Ocean Burger	Omni Crab Cake
Protein	11.1 g	8.6 g	9 g	12.7 g	9 g	18 g
Trans Fat	0 mg	0 mg	0 mg	0 mg	0 mg	0 mg
Cholesterol	0 mg	0 mg	0 mg	0 mg	0 mg	0 mg
Omega-3 ALA	302 mg	349 mg	450 mg	450 mg 120 mg Omega-3 DHA*	450 mg	250 mg

*retail pack only



VEGAN



MERCURY FREE



OMEGA-3 ALA



NON-GMO



NO ADDED ANTIBIOTICS



OMNI CLASSIC FILLET

0 mg CHOLESTEROL **11.1** g PROTEIN **302** mg OMEGA-3 ALA /100g serving

Protein Blend: Non-GMO Soy, Pea, Rice

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	50g*30pcs	1.5 kg	3	4.5 kg	L280 x W216 x H180
Retail	50g*4pcs	200 g	12	2.4 kg	L350 x W175 x H148



OMNI GOLDEN FILLET



0 mg CHOLESTEROL **6.9** g PROTEIN **349** mg OMEGA-3 ALA /100g serving

Protein Blend: Non-GMO Soy, Pea, Rice

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	75g*20pcs	1.5 kg	3	4.5 kg	L280 x W216 x H180
Retail	75g*3pcs	210 g	12	2.7 kg	L350 x W175 x H148



VEGAN



MERCURY FREE



OMEGA-3 ALA



NON-GMO



NO ADDED ANTIBIOTICS



OMNITUNA
(In Oil/ In Mayonnaise)

0 mg CHOLESTEROL **12.7** g PROTEIN **450** mg OMEGA-3 ALA **120** mg OMEGA-3 DHA /100g serving
(applicable for retail only)

Protein Blend: Non-GMO Soy, Wheat

	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	500g	12	6 kg	L392 x W247 x H126
Retail	100g	12 cans	1.2 kg	L289 x W182 x H66



OMNI CRAB CAKE

0 mg CHOLESTEROL **18.1** g PROTEIN **250** mg OMEGA-3 ALA /100g serving

Protein Blend: Non-GMO Soy, Wheat

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	30g*12pcs	360g	5	1.8 kg	L202 x W172 x H200
Retail	30g*5pcs	150 g	6	0.9 kg	L308 x W178 x H161





OMNI OCEAN BURGER

0 mg CHOLESTEROL **10.6** g PROTEIN **450** mg OMEGA-3 ALA /100g serving

Protein Blend: Non-GMO Soy, Pea, Rice

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	75g*18pcs	1.35 kg	4	5.4 kg	L280 x W216 x H180
Retail	75g*3pcs	225 g	10	2.25 kg	L350 x W175 x H148



OMNI GOLDEN STICKS

0 mg CHOLESTEROL **10.4** g PROTEIN **437** mg OMEGA-3 ALA /100g serving

Protein Blend: Non-GMO Soy, Pea, Rice

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
Foodservice	25g*35pcs	1 kg	3	3 kg	L280 x W216 x H180
Retail	25g*8pcs	200 g	8	1.6 kg	L350 x W175 x H148



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OMEGA-3 ALA



NON-GMO



NO ADDED ANTIBIOTICS

OmniFoods' products have received various international awards & accolades.



OMNI



Omni Golden Fillet received the Silver Quality Award in the Monde Selection 2022.

Monde Selection's independent judges review over 3,000 products annually from more than 80 countries worldwide and grant awards based on the quality of the product. This award is comparable to ratings in the **Michelin Guide**.

OMNI™

**NEW PREMIUM
LINE OF PLANT-
BASED BEEF.**





THE JUICIEST BURGER

(powered by OmniNano™ Vegan Fat*)

*OMNI's latest patented food technology that mimics animal fats, imparting our plant-based meats a rich, fatty mouthfeel.

Protein Blend: Non-GMO Soy, Pea, Rice

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
FS	6pcs*100g	600 g	8	4.8 kg	L280 x W216 x H180



VEGAN



NON-GMO



NO-ADDED
HORMONES



NO ADDED
ANTIBIOTICS



POWERED BY
**OMNINANO
VEGAN FAT™**
(Patented Technology)

OMNI™

THE JUICIEST BURGER

(powered by OmniNano Vegan Fat™*)

↓ 31%
CALORIES*

↓ 44%
FAT*

- A juicy and succulent plant-based beef burger
- Mildly flavored formulation for chef's application with their own seasoning
- Thawed and can be used just like ground beef



*This is a comparison between Omni Beef Burger and a plant-based beef burger from another international brand. Based on 100g uncooked, Omni Beef Burger contains 141 kcal and 7g fat; the counterpart contains 204 kcal and 12.4g fat.



BEEF MEATBALLS

(powered by OmniNano™ Vegan Fat*)

*OMNI's latest patented food technology that mimics animal fats, imparting our plant-based meats a rich, fatty mouthfeel.

Protein Blend: Pea

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
FS	-	1 kg	3	3 kg	L280 x W216 x H180



POWERED BY
**OMNINANO
VEGAN FAT™**
(Patented Technology)



VEGAN



GLUTEN
FREE



NON-GMO



NO-ADDED
HORMONES



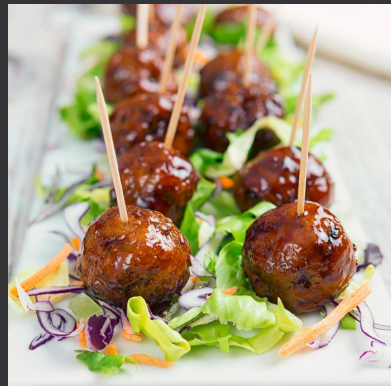
NO ADDED
ANTIBIOTICS



BEEF MEATBALLS

(powered by OmniNano Vegan Fat™*)

- Soy and gluten free
- Flavored with natural spices, Omni Beef Meatballs have a Swedish twist
- It's perfect with gravy, creamy meatball sauce over pasta, or as a high-protein pizza topping





BEEF MINCE

(powered by OmniNano™ Vegan Fat*)

*OMNI's latest patented food technology that mimics animal fats, imparting our plant-based meats a rich, fatty mouthfeel.



Protein Blend: Pea

	Pieces /Pack	Pack Weight	Packs /Carton	Net Weight	Carton Size (mm)
FS	-	1 kg	6	6 kg	L360 x W295 x H100



VEGAN



GLUTEN
FREE



NON-GMO



NO-ADDED
HORMONES



NO ADDED
ANTIBIOTICS

POWERED BY
**OMNINANO
VEGAN FAT™**
(Patented Technology)

OMNI™ Prepared Solutions

100% PLANT-BASED | AUTHENTIC RECIPES



(photos are for ref. only)

100% PLANT-BASED



BAKE-TO-SERVE



OMNI Beef Wellington

Traditional Beef Wellington production process with truly meat-like mouthfeel.



OMNI Beef Italian Wrap

Classic Italian flavour with a wonderful cheese mouthfeel.



OMNI Tuna Cheese Pie

Presents a true taste of tuna with golden and crispy puff pastry from pre-baking process.



Country of Origin: China
Storage: -18°C Keep Frozen
Shelf Life: 12 Months (TBC)
Cooking Instructions: Oven Bake/ Air-fry

Retail Pack

Net Weight/ Spec. Pack Size

OMNI Beef Wellington
 OMNI Beef Italian Wrap
 OMNI Tuna Cheese Pie

275g

TBC



Asian Appetizers






100% PLANT-BASED | ARTISANAL RECIPE

Product Name	Product Photo	Description	Pack Size	Storage	Shelf Life
Omni Potstickers		Japanese-style dumplings stuffed with Omni Pork Ground, cabbage and wood ear mushroom	10 pcs /pack Net Wt. 200g	-18°C Keep Frozen	18 Months
Omni Spring Rolls		Delicately handcrafted spring rolls with Omni Pork Ground and crunchy vegetables in extra crispy wraps	6 pcs /pack Net Wt. 180g		
Omni Pearl Dumplings		Chewy wrapper and Omni Pork Ground steamed dumplings filled with yam beans and bamboo shoots	TBC		
Omni Crystal Dumplings		A light and tasty dumpling with five different kinds of vegetables and a golden turmeric wrapper	TBC		
Omni Crab & Chive Dumplings		A uniquely & delicately folded triangular steamed dumplings with Omni Crab meat and fresh chives	TBC		
Omni Wontons		Pre-fried crispy wontons with Omni Pork Ground and plant-based shrimp-style chunks	TBC		



Asian Bao Buns

100% PLANT-BASED | AUTHENTIC TASTE OF ASIA

Product Name	Product Photo	Description	Pack Size	Storage	Shelf Life
Omni BBQ Bun		Airy & soft buns flavored with sweet BBQ sauce and Omni Strips which no one can resist	TBC	-18°C Keep Frozen	18 Months
Omni Teriyaki Bun		Airy & soft buns flavored with authentic Japanese savory Teriyaki sauce and Omni Pork Ground	TBC		
BBQ with Pineapple Gua Bao		Appetizing fusion sauces with the feature of Omni Luncheon for an "un-bao-lievable" restaurant experience at home	TBC		
Korean Bulgogi Gua Bao			TBC		
Korean Gochujang Gua Bao			TBC		

FOODSERVICE PACK								
	Pack	Product Description	Pack Net Weight (kg)	Piece/Case	Net Case Weight (kg)	Gross Case Weight (kg)	Outer Case Dimensions (L x W x H cm)	Storage Conditions
OmniMeat	Multivac	Omni Mince (1kg)	1.00	6	6.00	6.30	36.0 x 29.5 x 10.0	Frozen (-18°C)
	Multivac (Clear)	Omni Mince (5kg)	5.00	2	10.00	10.70	41.9 x 32.0 x 13.5	Frozen (-18°C)
	Multivac	Omni Strips (650g)	0.65	10	6.50	7.00	36.0 x 29.5 x 15.3	Frozen (-18°C)
	pouch	Omni Luncheon (20pc x 10pk)	0.80	10	8.00	8.80	54.0 x 24.0 x 12.0	Frozen (-18°C)
OmniSeafood	pouch	Classic Fillet (30pc x 3pk)	1.50	90	4.50	5.15	28.0 x 21.6 x 18.0	Frozen (-18°C)
	pouch	Golden Fillet (20pc x 3pk)	1.50	60	4.50	5.15	28.0 x 21.6 x 18.0	Frozen (-18°C)
	pouch	Fish Fingers (35pc x 3pk)	1.00	105	3.00	3.65	28.0 x 21.6 x 18.0	Frozen (-18°C)
	pouch	Ocean Burger (18pc x 4pk)	1.35	72	5.40	6.05	28.0 x 21.6 x 18.0	Frozen (-18°C)
	pouch	Omni Crabcake (12pcs x 5pk)	0.36	60	1.80	2.03	20.2 x 17.2 x 20.0	Frozen (-18°C)
	pouch	OmniTuna (500g x 12pk)	0.50	12	6.00	6.54	24.7 x 39.2 x 12.6	Ambient
	pouch	OmniTuna Mayo (500g x 12pk)	0.50	12	6.00	6.54	24.7 x 39.2 x 12.6	Ambient
	pouch	Omni Beef Style Burger (600g x 8pk)	0.60	48	4.80	5.00	28.0 x 21.6 x 18.0	Frozen (-18°C)
	pouch	Omni Beef Meatball (67pcs x 4 pk)	1.00	268	4.00	4.20	TBC	Frozen (-18°C)
	pouch	Omni Beef Mince (1kg)	1.00	6	6.00	6.30	36.0 x 29.3 x 10.0	Frozen (-18°C)
Appetise	NOT	Omni Plant-based Potstickers (20gx24pcs)	480	4	1.92	2.12	33.5 x 31.5 x 12.0	Frozen (-18°C)
	NOT	Omni Plant-based Spring Roll (30gx24pcs)	720	4	2.88	3.08	33.5 x 31.5 x 12.0	Frozen (-18°C)

RETAIL PACK								
	Shelf ready carton/ NOT	Product Description	Pack Net Weight (g)	Pack/ Case	Net Carton Weight (kg)	Gross Carton Weight (kg)	Outter Carton Dimensions (L x W x H cm)	Storage Conditions
OmniMeat	SRC	Omni Mince 250g	250	12	3.00	3.3	30.4 x 12.9 x 17.3	Frozen (-18°C)
	SRC	Omni Strips 150g	150	12	1.80	2.1	26.0 x 12.5 x 16.5	Frozen (-18°C)
	SRC	Omni Luncheon (40g x 6pcs)	240	12	2.88	3.2	20.0 x 17.5 x 22.0	Frozen (-18°C)
OmniSeafood	SRC	Classic Fillet (50g x 4pcs)	200	12	2.40	2.70	35.0 x 17.5 x 14.8	Frozen (-18°C)
	SRC	Golden Fillet (70g x 3pcs)	210	12	2.52	2.82	35.0 x 17.5 x 14.8	Frozen (-18°C)
	SRC	Fish Fingers (25g x 8pcs)	200	8	1.60	1.90	35.0 x 17.5 x 14.8	Frozen (-18°C)
	SRC	Ocean Burger (75g x 3pcs)	225	10	2.25	2.55	35.0 x 17.5 x 14.8	Frozen (-18°C)
	SRC	Crabcake (30g x 5pcs)	150	6	0.90	1.17	30.80 x 17.80 x 16.1	Frozen (-18°C)
	SRC	OmniTuna 100g	100	12	1.20	1.77	28.90 x 18.2 x 6.60	Ambient

NEXT STEPS

1. Email to gino@entyce.com.au with your Food Service Distributor Account Managers name and contact details with indicative monthly volumes per SKU; OR
2. Ask your Food Service Distributor Account Manager to email gino@entyce.com.au with indicative monthly volumes per SKU.



THANK YOU.